

Speaking Packet

Danielle Gilbert

International Speaker, Human Resources Industry Expert
Motivational Leader, Moderator & Workshop Facilitator



[Targeted Speaking Audience: Corporations, Women, Small to Medium Companies]

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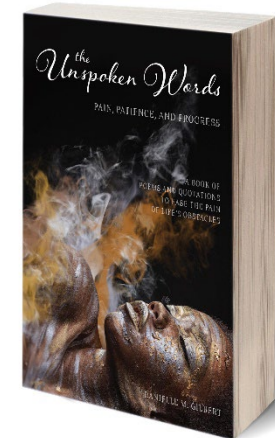
ABOUT DANIELLE M. GILBERT, MBA, PHR, SHRM-CP



Danielle Gilbert has found her calling in helping others be their best. As a leader in her own business and the community, she finds a way to touch and connect with people. Danielle is an award-winning executive and recognized for contributions to the region through philanthropy, training, and certifications, including national recognitions for leadership. Danielle Gilbert is the President & Principal Consultant for Manifest In You Consulting where she evaluates, elevates and equips companies with human resources solutions to reduce risk, avoid lawsuits and save money. Mrs. Gilbert is a valued business advisor with more than sixteen years of experience for the delivery and execution of core human resources functions to employees, Managers, Directors, and CEOs. Since 2010-2018, she has served Bon Secours Health System as Director of Human Resources providing strategic leadership for 2200 employees and leaders for the Virginia Market.

Mrs. Gilbert holds a Bachelor of Science degree in Business Administration and Management with a minor in Criminal Justice from Virginia Commonwealth University, a Master of Business Administration-concentration in Human Resources Management, and a Master of Public Administration degree from Strayer University. Danielle was certified by the Human Resources Certification Institute as a Professional in Human Resources (PHR) in January 2013 and certified by the Society of Human Resources Management (SHRM) as a SHRM Certified Professional (SHRM-CP) in 2015. Recently, she became certified by the Institute for Healthcare and Equity as a Diversity Management in Health Care Practitioner. Gilbert is currently pursuing her Ph.D., author of “The Unspoken Words: Pain, Patience and Progress,” HR Is Not That Bad-7 Ways to Create an effective HR Department, and co-author of Letters to My Legacy, Courageous Enough to Launch, I AM ME, YOU ARE YOU, and The Breakthrough.

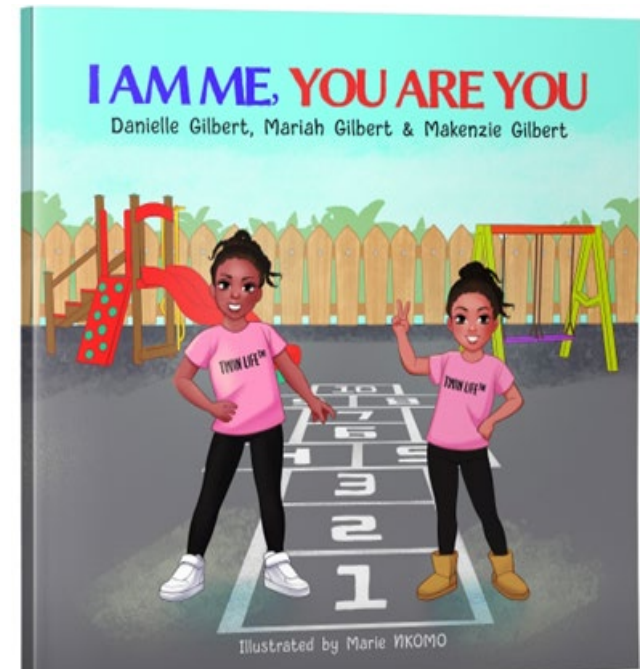
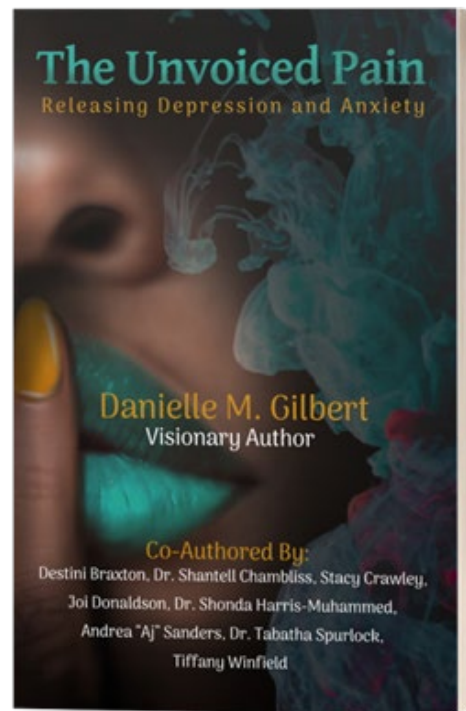
Danielle focuses on measurable results leading to increased value, improved employee morale and engagement, and overall organizational performance while minimizing risk. Her leadership abilities, servant leadership, business acumen, project management skills, and executive presence distinctively positioned her to effectively lead enterprise-wide human resources transformations saving companies over \$50 million. In addition, she has provided techniques to increase employee engagement by 50%, reduce unemployment claims by 30%, and streamline human resources processes. Mrs. Gilbert consultancy responsibilities include overseeing multiple components of complex organizations that included the full range of human resources responsibilities, strategic planning development and monitoring, employee relations, labor relations, compliance, talent acquisition, training and development, and organization development.



Mrs. Gilbert was recognized by Iota Phi Lambda Sorority, Inc., Gamma Delta Chapter as 2021 Emerging Business Women of the Year, 2018 Allen and Allen Hometown Heroes, Catholic Healthcare Association of United States as one of nine Tomorrow's Leaders in 2015, 2016 Style Weekly Top 40 Under 40, CEO Magazines a Women Who Do It All, American Hospital Association Gary Willis Leadership Award, National Association of Women Business Owners Community Service Leader, Partnership for the Future Helping Hands Community recipient, 2015 and 2016 Chamber RVA HYPE Icon award finalist, and 2014 Strayer University's Outstanding Alumni Award, given to a graduate who has demonstrated exceptional leadership in his/her professional, public, and personal life since graduation.

She currently serves on several organizations board of directors, a member Alpha Kappa Alpha Sorority Incorporated and volunteers over 100 hours per month.

- Young Women's Leadership Alliance (YWLA): Board Member 2017-2018
- Junior Achievement: Board Member 2017-Present
- Richmond Society for Human Resource Management (RSHRM); Board Member (Director of Diversity and Inclusion) 2017-2021
- Children's Museum Junior Board: Board Member 2015-2018
- Capital Region Workforce: Board Member -2016-Present



DANIELLE'S MOST POPULAR SPEAKING TOPICS*



Human Resources

- ✓ The Impact of an Inclusive Work Environment
- ✓ The Importance of Compliance in the Workplace
- ✓ HR Basics 101
- ✓ Personal Brand
- ✓ Emotional Intelligence
- ✓ Diversity, Equity, and Inclusion 101
- ✓ Unconscious Bias
- ✓ How To Rattle Human Resources and Become an Disruptor

Motivational

- ✓ Personal Brand
- ✓ How to Fire Your Boss
- ✓ Creating Your Vision
- ✓ Turning Your Passion into Purpose
- ✓ Unleash Your Inner Strength
- ✓ Manifest The Life You Desire
- ✓ Don't Just Sit There, Survive Depression
- ✓ No More Pain, Pick Up the Pieces and Keep Moving

Panel

- ✓ Ageism in the Workplace (<https://bit.ly/3apPz1D>)
- ✓ Mompreneur Panel
- ✓ Juggling Life as A Mompreneur

Moderator

- ✓ Working in an Ethical Place Where Unconscious Biases Matter (<https://bit.ly/2WMqU3z>)
- ✓ Battling the Influence of Unconscious Biases
- ✓ Digging Deeper - The Forgotten Barriers of Unconscious Bias (<https://bit.ly/3apPz1D>)



**The speaking topics listed represents available options for your organization that may be further customized at your request*

[Landing a Career; Not a Job]

The adventure of finding great work can be exciting and rewarding if you prepare yourself for the process. An interview gives a prospective employer the opportunity to speak with you and consider your fit for a job. This workshop helps you develop and polish your interviewing skills by highlighting your strongest qualifications related to the job. Additionally, in this workshop learn the skills necessary to land interviews and receive job offers.

As a result of this session, you will:

- Understand how to prepare for an interview
- Learn the differences between different types of interview questions
- Practice how to successfully answer questions in an interview situation
- Develop a personal statement to pitch your skills

[Stepping in the importance of communication]

Most people will probably tell you they are great at communicating or getting their point across, but miscommunication is the sole or contributing factor in 90 percent of interpersonal relationship problems. Communication is more than just what is said, it includes not only what is said, but how it is said and how the sender and receiver act or react to a message. This workshop discusses the communication process, barriers to communication and communication best practices.

As a result of this session, you will:

- State the three phases of all communication
- Recognize poor communication skills

- Utilize techniques for appropriate professional verbal communication
- Use good communication skills in verbal and non-verbal communication, including email, body language and informational documents
- Assess if the intended message is properly stated to convey it to the recipient
- Develop questions to assure the message has been properly received and understood

[Turning Your Passion into Your Purpose]

In 2020, more business professionals than ever before are adding one or more streams of income for increased financial security and sustainability. You can increase your earning potential by creating, promoting, and monetizing your expertise that serves your target audience. Learn exactly how to turn your passion and expertise into revenue so that you get paid to do what you love with multiple streams of income.

As a result of this session, you will:

- Discover the #1 reason why most people NEVER quit their job no matter how much they hate it
- Learn how to get paid to do what you love and help others, all while creating a lifestyle that allows you to experience life on your OWN terms.
- Discover the 10 most popular revenue generating income streams
- Learn what the "laptop lifestyle" really means
- Define your personal brand and how to share your expertise

DANIELLE'S PAST SPEAKING ENGAGEMENTS INCLUDE



DANIELLE'S SPEAKING POLICIES

Payment Policy:

A deposit of 50% of the speaking fee holds the date when you book an engagement. Your event will not be confirmed until the deposit has been paid. The deposit payment may be made via check or credit card. The balance is due on the day of the program.

Travel Expense Policy:

In addition to Danielle's speaking fee, reasonable travel expenses are charged to your organization. These expenses may include roundtrip airfare, lodging, ground transportation, parking and/or meals. Travel arrangements can be made directly by your organization (typically the more economical option) or Danielle may be reimbursed for these expenses following the engagement.

Copyright Policy:

Requests to record Danielle are handled individually. Whenever possible, Danielle is most happy to sign off to allow her programs to be recorded. Copyright restrictions, however, do prevent individuals recording in the audience. Danielle is to receive a complimentary copy of any recordings made during the event. Danielle retains the copyright to all recorded material.

No part of Danielle's written, or oral material used for presentation purposes may be reproduced or transmitted in any form by any means electronic, mechanical, photocopying, recording, or otherwise, without prior written permission of Danielle.

Books and Additional Resources:

Danielle requests a designated area (i.e. a table in the back of the room) to provide additional resources to your attendees to help them stay connected and inspired long after the event is over. Informational pamphlets and handouts about Danielle's programs and services may be available. As part of her speaking engagement, Danielle will also agree to a 20-minute meet-and-greet (at no additional charge) for your attendees following her presentation. Workbooks can also be developed for half-day workshops.

Contact Danielle Gilbert FOR A FREE PHONE CONSULTATION

About the Booking Process:

During your phone consultation, Danielle will learn about the desired objectives for your event, conference, or training. Together, you will be able to assess the best speaking or workshop topic(s) for your group and confirm whether Danielle is available on the date of your event.

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